

### Benefits

### Improve traveler experience

 When you give travelers the information they want, you make their bookings easier.

#### More negotiating power

 With advanced reporting capabilities, you have the data you need to better negotiate with hoteliers.

### **Realistic expectations**

 Better, firsthand information about hotel stays from other business travelers – not marketing departments – helps ensure your travelers have hotel experiences that meet their expectations.

95%

of travelers read booking reviews prior to making a booking decision.\*

\*Trust You Consumer Research

## **Hotel Reviews**

Where trusted peers leave hotel feedback

#### **Genuine reviews**

Business travelers have different needs than leisure travelers, which is why 100% of Hotel Reviews come from business travelers.

### Support compliance goals

40% of business travelers want reviews in their booking tools. Hotel Reviews meets this need within your corporate tools while guiding travelers to company-preferred and policy-compliant hotels.

#### **Private and secure**

Full reviews are supplemented with our directory reviews and are available in myCWT web and mobile for travelers use and our internal agents' tool.

## Hotel Reviews Directory

### For companies without negotiated rates

Our base option provides an online directory of hotels, including CWT-negotiated rates and CWT RoomIt Rates, all conveniently accessible on the client's traveler portal.

- Free for CWT clients
- Encourages travelers to leave reviews after trips
- Lets travelers see overall scoring and popularity based on reviews collected from all travelers

## Hotel Reviews Core

### For companies with a negotiated rates program

Our core option is accessible via the traveler portal.

- Free for CWT clients.
- Shows both CWT and client-negotiated rates
- Displays full peer traveler reviews
- Encourages travelers to leave reviews after trips
- Provides clients with reports via CIQ

### Hotel Reviews Enhanced

# For companies that need enhanced reporting and customization

Our enhanced offering has all of the features and benefits of Hotel Reviews Core, plus the ability to:

- Activate or deactivate review capture
- Limit hotel displays to company-client preferred content only

### Languages available

English

French

Spanish

German

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Italian

